

# Welcome Guide!



### Dear Homebuyer,

Greg Acero Lending is committed to providing high-quality service to our homebuyers and referral partners. We believe that effective communication and trust are key to making the loan process a positive experience for our clients. That's why we are dedicated to providing resources to help our clients navigate the loan process.

With a combined 25 years of experience in the mortgage industry, our team has a wealth of knowledge to share. We value "Families first, loans second' mindset with assisting over 5,000 families in fulfilling their homeownership dreams!

The American Dream is homeownership, and would be honored to help you achieve that.

Sincerely,





**Greg Acero**Branch Manager • NMLS #13657

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# **Meet the Greg Acero Lending Team**



**Greg Acero Branch Manager** NMLS# 13657 greg.acero@fairwaymc.com



**Jenny Lemmer Loan Officer** NMLS# 1970140 jenny.lemmer@fairwaymc.com



**Erik Soderholm Loan Officer** NMLS# 337481 erik.soderholm@fairwaymc.com



Chelsea Palmer Sr. Loan Processor chelsea.palmer@fairwaymc.com



**Administrative Assistant** elizabeth.gau@fairwaymc.com

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**Jenny Palmer Marketing Operations Manager** jenny.palmer@fairwaymc.com





### **Our Promise to YOU!**



#### **Service**

- Same day pre-approvals
- Concierge level of service
- Top 1% Lender Team in the nation from 2014-2023



#### Communication

- Exceptional communication during the transaction with updates at every major milestone throughout the loan process
- Open availability with our team to answer questions via phone, email, or in person



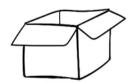
# **Dedicated Underwriting Team Specialization in:**

- Complex jumbo scenarios
- First-time home buyer programs
- Conventional and government programs



### **Turn Times**

- Fast turn times As fast as 7 days!
- Ability to close transactions in two weeks or less
- Same day pre-qualification and pre-approvals



### **Outside-The-Box Lending Sources for:**

- 100% Financed Physician Loans
- Cash guarantee
- Lock Shop & Go
- Self Employed Loans
- Temporary buy-downs







## What past clients have to say...

"How fast we were able to close on our house made the difference with the seller, because they wanted to close by a certain date and Greg and his team guaranteed us they would get it done by that day. I've never heard of closing on a house in three weeks. We closed on our second home and it was phenomenal."

Tiffany A

"The team was helpful and nice since the beginning to end.! Greg was available on phone or physically answering all my concerns. Definitely will buy house through them next time."

Klougoro S.

"Great service, very friendly, answered all my questions. I would highly recommend him to anybody who needs a home loan."

Tim H.

"Greg Acero and his team went above and beyond for us. They stayed on the same path we were on and it was a fast and easy transition. If it weren't for this team we would have never had a Mortgage!!! They know what they are doing!"

Ashely H.

"I'm a CPA. I always feel great sending them (GA Team) my clients. I know that he's going to take care of them. It's going to be done right and competitively. That reassurance is great. It means a lot."

Jordan D.

"Very good communication, patience explaining loan servicing terms, and genuine interest in assisting with getting the best loan for our family's needs and budget."

Natalie C

### What our realtor partners have to say....

"I just can't thank them enough for all the hard work that they put in and anybody that gets a chance to work with them, it's an absolute honor because they really try hard and they do the best for their clients."



-Jack Harvey, CEO Meraki Realty Group "As a newer agent, it has been a little overwhelming kind of learning all the different pieces in it. The Greg Acero Team has been amazing as far as teaching me the loan process and making sure that my clients are taken care of quickly and timely."



-Colin Riggins, Realtor Nebraska Realty

"I have been having great experience and education provided by Greg and his team. We've also been receiving weekly updates on the current market and interest rates and everything that has to do with real estate."



-Candy Lopez, Realtor Nebraska Realty "I don't feel comfortable sending somebody to a lender unless they are able to give them the same high level of service that I expect from myself and I can say that Greg's team has met and by far exceeded those expectations with every transaction that I have sent over to them."



-Raye Sullivan, Realtor

"My expectations of working with a lender are that they are responsive, they communicate, they take great care of my client. When I work with Greg, that is 100%. Him and his team are fantastic. So when I call them with a referral, I know that they're going to be well taken care of. They're going to get back to them, they're going to communicate, they're going to email them, they're going to keep me in the loop."



-Lisa Jansen Barthlow, Realtor NP Dodge

"I've been in the real estate business since I've been 21 years old.

The one thing I like about Greg is his patience. I brought Greg some of the toughest clients. Greg has jumped in and brought them to a success, a purchase and a close"

-Kon Japson Booktor NR Dodge

-Ken Jansen, Realtor NP Dodge



-Ken Jansen, Realtor NP Dodge